

ANNA MATYSEK

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PO Box 274, Northbridge, Sydney, NSW 1560

PROFESSIONAL EXPERIENCE

Northbridge Consulting Services – Founder and Managing Director	May 2015 – current
Australian Institute of Marine Science – Council Member	Jun 2017 - current
TransGrid – Executive Manager Strategy and Stakeholders	Nov 2016 – Mar 2018
Rio Tinto	
General Manager Business Development	Jan 2013 – Apr 2015
General Manager Group Strategy	Sept 2010 – Dec 2012
BAEconomics – Co-Founder and Director	Oct 2009 – Aug 2010
Concept Economics / CRA International - Principal Economist	Sept 2007 – Aug 2009
Australian Bureau of Agricultural and Resource Economics	
(ABARE) – Manager Climate Change and Model Development	Nov 2003 – Jun 2006
Productivity Commission – Economist	Feb 2000 – Nov 2003
CRC for Sustainable Production Forestry – Economist	Jun 1998 – Dec 1999

EDUCATION

Master of Environment - University of Melbourne (2006)

Bachelor of Economics (First Class Honours and Economic Society of Australia prize)
University of Tasmania (1999)

PROFESSIONAL DEVELOPMENT & TRAINING

- Strategic Negotiation and Influencing, ENS International, London (2013)
- Investment Banking and Capital Markets - Analyst course, Morgan Stanley, London (2012)
- Business Leadership Program, Duke University, Montreal (2012)
- Finance for Executives, Institut European d'Administration des Affaires (INSEAD), Fontainebleau (2011)
- Valuation of Mining Projects, Imperial College, London (2010)
- CGE (MONASH) modelling course, Centre of Policy Studies - Monash University (2001)

PROFESSIONAL EXPERIENCE

CORPORATE ROLES

TransGrid – Electric utility

Executive Manager - Strategy and Stakeholders

Nov 2016 – Mar 2018

- Executive team member, reporting to CEO.
- Led the Executive team and Board in a collaborative business strategy process to develop a future vision and investment plan to promote value while delivering cost reductions and enhancing organizational flexibility.
- Led business strategy discussions with the Board and investors and presented strategy, industry analysis and commercial analytics to the Board. Delivered Director and Chairman induction presentations.
- As part of the Investment Review Committee, interrogated the investment cases for multiple projects.
- Chaired the TransGrid Advisory Committee, a group of senior leaders comprised of business, non-profits and public advocacy groups established to improve TransGrid's public engagement.
- Developed a formal fact-based narrative about the business strategy to support internal and external communications and improve employee, stakeholder and media engagement.
- Introduced new systems and processes and originated industry discussions to improve TransGrid's capacity and reputation as an industry thought leader.
- Managed customer portfolios, handled pricing disputes and implemented processes to improve business development opportunities.
- Provided verbal and written briefings to Ministers and senior government officials on issues related to the National Electricity Market.
- Oversaw communications with government and regulators in crisis management situations.
- Liaised with regulators in relation to the Revenue Determination and on proposed regulatory changes.
- Developed media, customer, community and stakeholder engagement strategies.
- Managed community feedback in relation to field operations and future network developments.
- Managed a team of fourteen people plus contractors.

Northbridge Consulting Services – Economics and strategy advice

May 2015 – current

Founder and Managing Director

Strategic, economic and policy advice to clients including tier one corporates, agri-businesses, industry associations and government.

- Critically reviewed proposed policy changes to Western Australia's mineral royalty rate levels and valuation methods. This report was successful in stimulating a high quality policy debate on the Western Australian mineral royalty rate regime.
- Reviewed productivity and innovation in the mining sector for a tier one global miner, in contribution to Federal government discussions on the innovation agenda. The information generated in this report is still referenced in ongoing innovation discussions in Australia today, and our work on automation in the mining sector is quoted world-wide.
- Analysed the impacts of potential iron ore supply restrictions on producer nations, to promote public debate on a critical resource sector issue. This report was influential in promoting a balanced public debate on mineral taxation at a time when there were calls for a super-profits tax on iron ore miners; a tax that would have driven investment out of Australia.
- Analysed the potential for climate policies to affect forestry expansion and agricultural activity, to inform government discussions on proposed policy amendments. Conducted further work on sequestration impacts of additional forestry plantations. Partly in response to these reports, the Federal Government is reconsidering its policy positions on plantation forestry.

Rio Tinto

General Manager – Business Development

Jan 2013 – Apr 2015

General Manager – Group Strategy

Sept 2010 – Dec 2012

- Negotiated sale agreements and led documentation and post-sale integration for coal divestments.
- Divested a US\$1 billion+ asset to achieve the target valuation in a declining market, despite strong competition from opposing asset sales.
- Developed business cases for asset sales to obtain Executive Committee consent. This work included assessing business readiness for divestment and identifying improvement programs.
- Developed asset valuations, formulated industry and deal scenarios and strategized outcomes.
- Developed strategies to deal with key operational, legal, regulatory and separation risks.
- Worked intensively with multiple teams including internal stakeholders, investment banks, external legal and accounting advisors, to deliver outcomes against tight deadlines.

- Developed the Rio Tinto Group level business strategy spanning all Business Units.
- Developed corporate initiatives that led to significant productivity gains across the Group's iron ore, energy, aluminium, copper and minerals businesses. These initiatives contributed to the company's subsequent \$5 billion cost reduction program.
- Developed new valuation approaches for investment and divestment decisions to elevate the Group rate of return and more effectively manage risk. This work resulted in a fundamental change in the company's portfolio management approach.
- Managed multiple internal stakeholders to drive the consensus needed to successfully implement change programs and the business strategy.
- Worked extensively with Executive Committees and reported to the Head of Global Business Development and the Global CFO.
- Developed shareholder and Board communications and Annual Reports.

BAEconomics – Economic consulting

Oct 2009 – Aug 2010

Co-Founder and Director

Provided advice to a range of clients in the public and private sectors on energy policy and trade, climate change policy, resource valuation, industry analysis and strategy, commodity forecasting, infrastructure development and economic impact assessment.

- Devised a new modelling tool to estimate the national economic consequences of large scale mining projects in Mongolia, Namibia, Mozambique and Guinea. This work assisted in promoting the macro-economic benefits of projects to national governments, thereby assisting to obtain and retain 'licence to operate' and to substantially enhance and protect shareholder value.
- Conducted a global energy study for a multi-national mining company on current and future energy trends to assist the company's strategic decisions regarding its multi-billion dollar energy assets.
- I left this position when offered the role of GM Corporate Strategy at Rio Tinto.

Concept Economics / CRA International

Sept 2007 – Aug 2009

Principal Economist

Successfully managed client relationships, managed staff and provided analytical economic and business strategy advice to corporate and government clients in the energy, agriculture, climate change, and infrastructure sectors.

- Seconded to Rio Tinto in London to undertake valuation activities as a key element in the company's defence of BHP Billiton's hostile take-over attempt. As part of the defence leadership team, I engaged continuously with teams from all Business Units and Functions to provide critical information to the Executive Committee and Board.
- Developed scenarios for future economic, technological, regulatory, policy, environmental and political environments to shape the internal pricing assumptions and strategy of a major global company. Worked with multiple stakeholders to change the company's approach to risk mitigation and investment valuation.

Anna Matysek

- Co-authored the submission of a major resources company to Western Australia's Infrastructure Task Force on Pilbara railway access. This work made a significant contribution to the policy debate and legal case and led to the protection of tens of billions of dollars of company value against third party access.
- Developed climate policy positions for use in Ministerial discussions on the impact of alternative policy designs on industry economics, including direct and indirect costs of taxes versus emissions trading.

Australian Bureau of Agricultural and Resource Economics

(ABARE)

Nov 2003 – Jun 2006

Manager – Climate Change and Model Development

- Led modelling and analysis on climate change mitigation, adaptation and trade to provide policy advice to senior Federal Ministers and heads of government agencies. The work informed Australian Government policy and international negotiations on climate change and energy and was considered the pre-eminent source of analysis for understanding the economic impacts of alternative national and international policy designs.
- Arranged meetings of international diplomats, scientific and economic experts to promote and debate the Bureau's analysis and policy positions in advance of key international climate negotiations and meetings.
- Presented findings of ABARE research to major international and national conferences and meetings.
- Regularly liaised with senior government bureaucrats to discuss policy and the government's analytical requirements.
- Managed a team of twelve people engaged in numerous projects and reported directly to CEO.
- Authored multiple published articles and reports, including United Nations and World Bank reports.

Productivity Commission

Feb 2000 – Nov 2003

Economist – Environment and Resources

- Co-authored various reports on environmental and socio-economic issues in the natural resources and energy spaces, including the public Inquiry into the Impacts of Native Vegetation and Biodiversity Regulation, and reports on genetically modified crops, climate policy and market design for environmental services.

BOARD ROLES

Australian Institute of Marine Science

Jun 2017 - current

Council member

The AIMS Council is responsible for setting the Institute's key objectives and research strategies, and overseeing AIMS management. This position is a non-executive appointment made by the Governor-General on nomination by the Minister for a five-year term.

TERTIARY EDUCATION

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- MONASH modelling course, Centre of Policy Studies - Monash University, Melbourne, (2001)